| Company | Verz Design Pte. Ltd. |
|--|--|
| I Didital Sollition Name & Version Nilmber | DM Verz Design Digital Marketing Package Version 2 - Package 4 - Delta - SMM & |
| | SMA (3 months) |
| Appointment Period | 13 March 2025 to 12 March 2026 |
| Extended Appointment Period ² | 13 March 2026 to 12 March 2027 |

Standard Packaged Solution (ie. Minimum items to be purchased)

| Cost Item | Unit Cost (\$) | Unit | Quantity | Subtotal (\$) | Qualifying Cost * (\$) |
|--|-------------------|----------|----------|------------------|------------------------|
| Software Not Applicable | | per unit | 1.00 | | |
| Hardware Not Applicable Professional Services | | | | | |
| A. Digital Marketing Needs Analysis 3 Months Social Media Management & Advertising for FB&IG or FB&LinkedIn "1) Brand Market/Industry Research & Analysis 2) Understanding Brand Essence through Mission Statement and Corporate Values 3) Perform Target Audience & Insight Analysis 4) Conduct Brand Positioning and Values Proposition Analysis 5) Review Current Brand Communications/ Messaging & Strategy" | | per unit | 1.00 | | |
| B. Digital Marketing Strategy Development "3 Months SMM(FB&IG or FB&LinkedIn) Strategy Report: 1) Business Studies and Industry Research 2) Target Audience Identification & Retargeting 3) Social Media Content Planning & Management 4) Consistency of Post Designs & Tone of Voice 5) Page Performance Optimisation" And "3 Months SMA(FB&IG or FB&LinkedIn) Strategy Report: 1) Digital Marketing Objectives 2) Target Audience Identification & Retargeting 3) Budget Allocation & Optimisation 4) Creative Caption and Design Mock-up for Ads postings 5) Campaign Optimisation" | | per unit | 1.00 | | |
| C. Digital Marketing Campaigns 3 Months Social Media Marketing (FB&IG or FB&LinkedIn) Campaign "1) Page Setup/Revamp (FB/IG or FB /LinkedIn) - FB Cover Page - Profile Picture & Content 2) Business Studies and Industry Research 3) Monthly Content Calendar & Planning 4) Content Designs & Caption Writing: - x8 Content Designs each month - 2 revisions each design 5) Dedicated Campaign Specialist to: - Recommend Best Practices to reach business objectives - Implement Recommended Marketing Strategies - Manage Page and Content - Monitor your Campaigns Closely - Communicate Effectively with you on Key Learnings & Next Steps 6) Monthly Reporting & Optimization" | | per unit | 1.00 | | |

| 1 | | , , | | • | 1 | |
|--------------------|---|-----|----------|-------|--------------|-----------------|
| | s Social Media Advertising (FB&IG or edIn) Campaign | | | | | |
| "1) Acco | unt Setup | | | | | |
| - Ad Acc | ount Setup (FB/IG or LinkedIn) of Business Manager/Campaign Manager | | | | | |
| Platform | (FB/IG or LinkedIn) | | | | | |
| | mpaign Setup: tation with campaign specialist prior to | | | | | |
| launch c | | | | | | |
| - Creatio | n of 4 Ad Campaigns based on 1 Main | | | | | |
| | udience with retargeting opy Designs & Copywriting / Ad Campaign | | per unit | 1.00 | | |
| - Campa | ign Budget Allocation | | | | | |
| 3) Dedic | ated Campaign Specialist to: | | | | | |
| objective | mend Best Practices to reach business | | | | | |
| | ent Recommended Marketing Strategies | | | | | |
| | e Campaign and Ad your Campaigns Closely | | | | | |
| - Comm | unicate Effectively with you on Key | | | | | |
| Learning | s & Next Steps | | | | | |
| 4) Montr | ly Campaign Reporting & Optimization" | | | | | |
| D. KPI/F | | | | | | |
| | SMA: Expedited Increase in Social Media 20% to 80%, ROAS more than 200% | | | | | |
| | ng on industry benchmark upon onboarding" | | per unit | 1.00 | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| E. Digita | I Assets Creation I Content Designs each month / Total of | | | | | |
| | tent Designs in a span of 3 months: | | | | | |
| | atic Artwork Design and Development: | | | | | |
| - 2 revisi | t visual provided by client ons | | | | | |
| b) x1 GII | OR x1 Animated Video | | | | | |
| x1 GIF | | | | | | |
| - Produc | t visual by client | | per unit | 1.00 | | |
| - 2 revisi | ons | | por anne | 1.00 | | |
| OR | | | | | | |
| x1 Anim | ated Video | | | | | |
| | onds only | | | | | |
| - 2 revisi | ons | | | | | |
| 2) 4 Ad (| Copies: | | | | | |
| x4 Ad co | pywriting for 2 revisions" | | | | | |
| F. Revie | w and recommendation | | | | | |
| "Social I | Media Marketing: Monthly Campaign Report: | | | | | |
| - Social | Media Audit and Ad Performance Analysis | | | | | |
| - SMM C | Organic Postings Report | | per unit | 1.00 | | |
| | lonthly Paid Campaign Report ecommendations Report" | | | | | |
| - SIVIA R | есопплениацина перин | | | | | |
| G Final | Report | | ner unit | 1.00 | | |
| G. Final | report | | per unit | 1.00 | | |
| | opment and integration of leads | | | 4.00 | | |
| manage processe | ment processes with existing business | | per unit | 1.00 | | |
| · | ·- | | | | | |
| 4) Training | r Checklist Documentation | | per unit | 1.00 | | |
| , iailuove | . Choduct Boodifferration | | por unit | 1.00 | | |
| 5) Others | icable | | | | | |
| Not App | icabic | | | | | |
| | | | | Total | \$ 10,000.00 | \$ 10,000.00 |

¹A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 ²As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

| * Qualifying cost refers to the supportable cost to be co-funded under the grant | | | | | | | |
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